

# Game Theory: a Tutorial Introduction

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# Overview

- ▶ Basic classification of the games.
- ▶ Coalitional games.
- ▶ Strategic games.
- ▶ Special case: zero-sum games.
- ▶ Extensive games.
- ▶ Special case: win or lose games.

# A Basic Classification

- ▶ Cooperative (**coalitional**) games
  - ▶ cost allocation,
  - ▶ various settlement procedures (bankruptcy),
  - ▶ bargaining,
  - ▶ voting,
  - ▶ ...
- ▶ Non-cooperative (**strategic**) games
  - ▶ one-shot games (Prisoner's dilemma),
  - ▶ extensive games (chess),
  - ▶ repeated games,
    - ▶ finitely repeated games,
    - ▶ infinitely repeated games,
  - ▶ important class: auctions,
  - ▶ voting,
  - ▶ stochastic games,
  - ▶ evolutionary games,
  - ▶ ...

Handbook of Game Theory (3 vol., 1992 – 2002) has 62 chapters.

# Purpose of Coalitional Games

To understand the advantages of a cooperation.

- ▶ What can be achieved through cooperation?
- ▶ How profits should be shared (**axiomatic approach**)?
- ▶ What can be achieved through negotiation and bargaining?

## Example: Sharing a water supply system

A company considers building a water supply system that is to be shared between three villages. The costs depend on for whom the system is to be built:

$$\begin{aligned}c(1) &= 12, & c(2) &= 15, & c(3) &= 12, \\c(12) &= 19, & c(13) &= 20, & c(23) &= 21, \\c(123) &:= 26.\end{aligned}$$

**Question** How to divide the costs between the villages?

- ▶ **Core** of a coalitional game: set of allocations that are
  - ▶ **efficient**  
(the costs add up to the cost paid by the grand coalition),
  - ▶ **group rational**  
(no group will get a better deal by breaking away).
- ▶ In the above example
  - ▶  $c(1) = 8, c(2) = 10, c(3) = 8$  is in the core, while
  - ▶  $c(1) = 10, c(2) = 10, c(3) = 6$  is not.

# Coalitional Games: Definition

**Coalitional game** for  $n \geq 2$  players:

- ▶  $N = \{1, 2, \dots, n\}$  is called the **grand coalition**.
- ▶ A **coalitional game**:  $(N, v)$ , where  $v : \mathcal{P}(N) \rightarrow \mathbb{R}$  such that  $v(\emptyset) = 0$ .
- ▶ **Intuition**:  $v(C)$  is the value (worth) that can be achieved by coalition  $C$ .
- ▶ Given a cost sharing game with cost function  $c$ :

$$v(C) = \sum_{i \in C} c(\{i\}) - c(C).$$

- ▶ **Efficient allocation**:

$$f : N \rightarrow \mathbb{R},$$

such that  $\sum_{i \in N} f(i) = v(N)$ .

Abbreviation:  $f(S) = \sum_{i \in S} f(i)$ .

- ▶ **Group rationality**:  
 $f(S) \geq v(S)$  for all coalitions  $S$  of  $N$ .
- ▶ **Core** of a coalitional game:

$\text{Core}(v) := \{f \in \mathbb{R}^n \mid f \text{ is an efficient allocation that satisfies group rationality}\}.$

# Shapley Value

- ▶ **Allocation function** assigns to each coalitional game an allocation.
- ▶ **Shapley Value** is an allocation function  $\phi$  such that:

**symmetry:** for all  $i, j \in N$ ,  
if for all  $C \subseteq N \setminus \{i, j\}$ ,  $v(C \cup \{i\}) = v(C \cup \{j\})$ , then  
 $\phi_i(v) = \phi_j(v)$ ,

**dummy:** for all  $i \in N$ ,  
if for all  $C \subseteq N \setminus \{i\}$ ,  $v(C) = v(C \cup \{i\})$ , then  $\phi_i(v) = 0$ ,

**additivity:**  $\phi(u + v) = \phi(u) + \phi(v)$ , where  $(N, u + v)$  is the **sum** of the games  $(N, u)$  and  $(N, v)$ .

- ▶ A **value function**  $\phi$  is a function that assigns to each cooperative game  $(N, v)$  an efficient allocation.

**Theorem** (Shapley, 1953) The Shapley value is a unique value function  $\phi$  that satisfies the above three axioms.

# Purpose of Strategic Games

To understand the consequences of a competition.

- ▶ How to model a competition?
- ▶ What outcomes can a game have assuming the players are **rational**?
- ▶ What are the best outcomes for a society?
- ▶ In two-players zero-sum games: what are the winning strategies?



## Example: Prisoner's Dilemma

	<i>C</i>	<i>D</i>
<i>C</i>	2, 2	0, 3
<i>D</i>	3, 0	1, 1

**Question** Which decisions (strategies) will choose the players?

- ▶ **Best response:** a strategy that yields the best payoff against the strategies chosen by the other players.
- ▶ **Nash equilibrium:** a joint strategy in which each player selected a best response.
- ▶ **Social optimum:** a joint strategy that maximizes the aggregate payoff.
- ▶ In the Prisoner's Dilemma game
  - ▶  $(D, D)$  is a (unique) Nash equilibrium, while
  - ▶  $(C, C)$  is a (unique) social optimum.

# Strategic Games: Definition

**Strategic game** for  $n \geq 2$  players:

- ▶ (possibly infinite) set  $S_i$  of **strategies**,
- ▶ **payoff function**  $p_i : S_1 \times \dots \times S_n \rightarrow \mathbb{R}$ ,

for each player  $i$ .

**Basic assumptions:**

- ▶ players choose their strategies **simultaneously**,
- ▶ each player is **rational**: his objective is to maximize his payoff,
- ▶ players have **common knowledge** of the game and of each others' rationality.

# Main Concepts

- ▶ **Notation:**  $s_i, s'_i \in S_i$ ,  $s, s', (s_i, s_{-i}) \in S_1 \times \dots \times S_n$ .
- ▶  $s_i$  is a **best response** to  $s_{-i}$  if

$$\forall s'_i \in S_i \quad p_i(s_i, s_{-i}) \geq p_i(s'_i, s_{-i}).$$

- ▶  $s$  is a **Nash equilibrium** if  $\forall i$   $s_i$  is a best response to  $s_{-i}$ :

$$\forall i \in \{1, \dots, n\} \quad \forall s'_i \in S_i \quad p_i(s_i, s_{-i}) \geq p_i(s'_i, s_{-i}).$$

- ▶ **Intuition:** In a Nash equilibrium no player can gain by *unilaterally* switching to another strategy.
- ▶ **Social welfare** of  $s$ :  $SW(s) = \sum_{j=1}^n p_j(s)$ .
- ▶  $s$  is a **social optimum** if it is a maximum of  $SW(\cdot)$ .

## Example: Prisoner's Dilemma for $n$ Players

- ▶  $n > 1$  players,
- ▶ two strategies:  
1 (formerly  $C$ ),  
0 (formerly  $D$ ).

$$p_i(s) := \begin{cases} 2 \sum_{j \neq i} s_j + 1 & \text{if } s_i = 0 \\ 2 \sum_{j \neq i} s_j & \text{if } s_i = 1 \end{cases}$$

- ▶ For  $n = 2$  we get the original Prisoner's Dilemma game.
- ▶  $\sum_{j \neq i} s_j$  equals the number of 1 strategies in  $s_{-i}$ .
- ▶ Let  $\mathbf{1} = (1, \dots, 1)$  and  $\mathbf{0} = (0, \dots, 0)$ .
- ▶  $\mathbf{0}$  is the unique Nash equilibrium, with social welfare  $n$ .
- ▶  $\mathbf{1}$  is the unique social optimum, with social welfare  $2n(n - 1)$ .

# Nash Equilibria in General

- ▶ They do exist for many types of games.
- ▶ Important examples:
  - ▶ congestion games,
  - ▶ finite extensive games.
- ▶ In general Nash equilibria do not need to exist.
- ▶ Example: Matching Pennies

	$H$	$T$
$H$	1, -1	-1, 1
$T$	-1, 1	1, -1

# Nash Theorem

- ▶ Given a finite strategic game  $G$ .
- ▶ A **mixed extension** of  $G$ :
  - ▶ strategies: **mixed strategies**.  
A mixed strategy: a probability distribution over the original (**pure**) strategies.
  - ▶ payoffs: canonic extensions of the original payoff functions to mixed strategies.
- ▶ **Nash Theorem** (1950): Every mixed extension a finite strategic game has a Nash equilibrium.

## Example: Matching Pennies

	$H$	$T$
$H$	1, -1	-1, 1
$T$	-1, 1	1, -1

- ▶ Mixed strategies:  $\alpha H + (1 - \alpha)T$ , where  $\alpha \in [0, 1]$ .

- ▶ Payoff functions:

Let  $m_1 = \alpha_1 H + (1 - \alpha_1)T$ ,  $m_2 = \alpha_2 H + (1 - \alpha_2)T$ .

$$\begin{aligned} p_1(m_1, m_2) &= \alpha_1 \alpha_2 p_1(H, H) + \alpha_1 (1 - \alpha_2) p_1(H, T) \\ &\quad + (1 - \alpha_1) \alpha_2 p_1(T, H) + (1 - \alpha_1) (1 - \alpha_2) p_1(T, T) \\ &= \alpha_1 \alpha_2 - \alpha_1 (1 - \alpha_2) - (1 - \alpha_1) \alpha_2 + (1 - \alpha_1) (1 - \alpha_2) \\ &= 4\alpha_1 \alpha_2 - 2(\alpha_1 + \alpha_2) + 1. \end{aligned}$$

$$p_2(m_1, m_2) = -p_1(m_1, m_2).$$

- ▶ Nash equilibrium:

$$m_1 = 0.5H + 0.5T, \quad m_2 = 0.5H + 0.5T.$$

- ▶ Payoffs in Nash equilibrium to both players: 0.

# Minimax Theorem of Von Neumann

- ▶ **Zero-sum game:**

a two-players game in which the sum of the payoffs is 0.

- ▶ **Minimax Theorem** (Von Neumann, 1928)

Consider a finite zero-sum game  $G := (S_1, S_2, p_1, p_2)$ . Then for  $i = 1, 2$

$$\min_{m_{-i} \in M_{-i}} \max_{m_i \in M_i} p_i(m_i, m_{-i}) = \max_{m_i \in M_i} \min_{m_{-i} \in M_{-i}} p_i(m_i, m_{-i}).$$

- ▶ This theorem implies that in zero-sum games the mixed strategies in Nash equilibria are of a certain form (pairs of **security strategies**).
- ▶ **Informally**. A security strategy guarantees a best outcome against a 'mean' opponent.
- ▶ The payoffs in all Nash equilibria are the same.



## Historical Remarks

- ▶ First special case of Nash theorem: Cournot (1838).
- ▶ Nash theorem (1950) generalizes one aspect of von Neumann's Minimax Theorem (1928).
- ▶ Nash proved his theorem using Kakutani's Fixed Point Theorem.
- ▶ An alternative proof (also by Nash) uses Brouwer's Fixed Point Theorem.

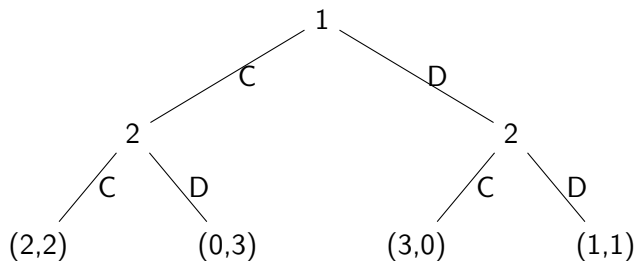
# Extensive Games

Example: Prisoner's Dilemma

Strategic game:

	<i>C</i>	<i>D</i>
<i>C</i>	2, 2	0, 3
<i>D</i>	3, 0	1, 1

Extensive game:



# Discussion

- ▶ This is an example of a two-player games with two stages.
- ▶ In general there may be more players and more stages.
- ▶ We limit ourselves to the games with finitely many stages (games with **finite horizon**) and such that at each stage exactly one player proceeds.
- ▶ At each stage a player can have **infinitely many** choices.
- ▶ We assume here **perfect information**: each player knows the previous moves.

# Extensive Game: Definition

**Extensive game** for  $n \geq 1$  players:

- ▶ **game tree**: a finite depth tree  $T := (V, E)$  with a **turn function**  $D : V \setminus Z \rightarrow \{1, \dots, n\}$ , where  $Z$  is the set of leaves of  $T$ ,
- ▶ **outcome function**  $o_i : Z \rightarrow \mathbb{R}$ , for each player  $i$ .

We denote it by  $(T, D, o_1, \dots, o_n)$ .

- ▶ Given  $v \in V \setminus Z$  we call  $\{w \mid (v, w) \in E\}$  the set of **actions** available to player  $D(v)$  at node  $v$ .
- ▶ Sometimes we **identify** the actions with the labels put on the edges.

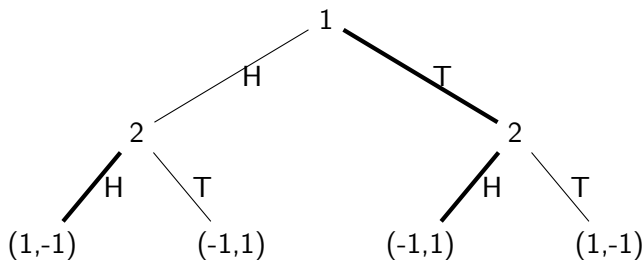
# Strategies

Consider an extensive game  $EG := (T, D, o_1, \dots, o_n)$ .

- ▶ Let  $N_i := \{v \in V \mid D(v) = i\}$ .  
 $N_i$  is the set of nodes at which player  $i$  takes an action.
- ▶ **Strategy** for player  $i$ :  
 $s_i : N_i \rightarrow V$ , such that for all  $v \in N_i$ ,  $(v, s_i(v)) \in E$ .
- ▶ **Joint strategy**:  $s = (s_1, \dots, s_n)$ .  
It assigns a unique edge to every node in  $V \setminus Z$ .
- ▶ To each joint strategy  $s$  there corresponds a finite path  $path(s) := (v_1, \dots, v_h)$  in  $T$  defined inductively:
  - ▶  $v_1$  is the root of  $T$ ,
  - ▶ if  $v_k \notin Z$ , then  $v_{k+1} := s_i(v_k)$ , where  $D(v_k) = i$ .
- ▶ When each player  $i$  selects  $s_i$  we call  $(o_1(z), \dots, o_n(z))$ , where  $z$  is the last element of  $path(s)$ , the **outcome** of  $EG$ .

## Example of Strategies: Matching Pennies

	<i>H</i>	<i>T</i>
<i>H</i>	1, -1	-1, 1
<i>T</i>	-1, 1	1, -1



Strategies for player 1: H, T.

Strategies for player 2: HH, HT, TH, TT.

Thick lines correspond with the joint strategy (T, HH).

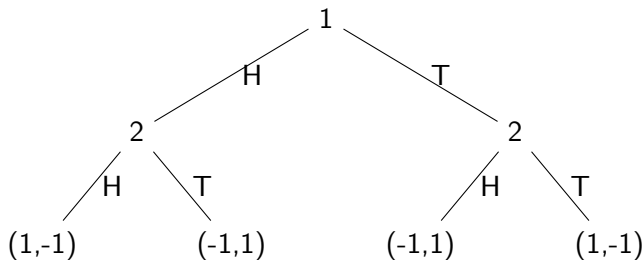
# Strategic Forms

With each extensive game  $EG := (T, D, o_1, \dots, o_n)$  we associate a strategic game  $G := (S_1, \dots, S_n, p_1, \dots, p_n)$  defined as follows:

- ▶  $S_i$  is the set of strategies of player  $i$  in  $EG$ ,
- ▶  $p_i(s) := o_i(z)$ , where  $z$  is the last element of  $path(s)$ .
- ▶  $G$  is called the **strategic form** of  $EG$ .
- ▶  $s$  is called a **Nash equilibrium** of  $EG$  if it is a Nash equilibrium of  $G$ .

## Example: Matching Pennies

	<i>H</i>	<i>T</i>
<i>H</i>	1, -1	-1, 1
<i>T</i>	-1, 1	1, -1



### Strategic form

	<i>HH</i>	<i>HT</i>	<i>TH</i>	<i>TT</i>
<i>H</i>	1, -1	1, -1	-1, 1	-1, 1
<i>T</i>	-1, 1	1, -1	-1, 1	1, -1

**Note.** Two Nash equilibria: (*H*, *TH*) and (*T*, *TH*).



# Subgames

Consider  $EG := (T, D, o_1, \dots, o_n)$ .

- ▶ We define the **subgame of  $EG$  rooted at node  $v$  of  $T$** ,  $EG^v$ , as expected.
- ▶ **Note.** Each strategy  $s_i$  of player  $i$  in  $EG$  uniquely determines his strategy  $s_i^v$  in  $EG^v$ .
- ▶  $(s_1, \dots, s_n)$  is called a **subgame perfect equilibrium** in  $EG$  if for each node  $v$  of  $T$   $(s_1^v, \dots, s_n^v)$  is a Nash equilibrium in  $EG^v$ .
- ▶ **Informally:**  $s$  is subgame perfect equilibrium in  $EG$  if it induces a Nash equilibrium in every subgame of  $EG$ .

# Backward Induction

- ▶ Given a tree  $(V, E)$  and  $v \in V$ , let  $desc(v) := \{w \mid (v, w) \in E\}$ .
- ▶ Fix a **finite** extensive game  $EG := ((V, E), D, o_1, \dots, o_n)$ .
- ▶ **Backward induction algorithm**

```
while  $|V| > 1$  do  
  choose  $v \in V$  such that all its descendants are leaves;  
   $i := D(v)$ ;  
  choose  $w \in desc(v)$  such that  $o_i(w)$  is maximal;  
   $s_i(v) := w$ ;  
  for  $j \in \{1, \dots, n\}$  do  $o_j(v) := o_j(w)$  od;  
   $V := V \setminus desc(v)$ ;  $E := E \cap (V \times V)$ ;  
od
```

- ▶ **Note.** This process generates a set of joint strategies. Multiple joint strategies may arise due to the second **choose** statement.

# Kuhn and Selten Theorems

- ▶ **Theorem** (Kuhn, 1950)  
Every finite extensive game (with perfect information) has a Nash equilibrium.
- ▶ **Theorem** (Selten, 1965)  
Every finite extensive game (with perfect information) has a subgame perfect equilibrium.
- ▶ A stronger claim holds:  
A joint strategy is a subgame perfect equilibrium iff it can be generated by the backward induction algorithm.

# Win or Lose Games

- ▶ A two-player extensive game is called a **win or lose game** if the only possible outcomes are  $(1, -1)$  and  $(-1, 1)$ .
- ▶ **Notation:**  $-i$  is the opponent of player  $i$ .
- ▶  $s_i$  is called a **winning strategy** of player  $i$  in a win or lose game  $EG$  if

$$\forall s_{-i} \in S_{-i} p_i(s_i, s_{-i}) = 1,$$

where  $(S_1, S_2, p_1, p_2)$  is the strategic form of  $EG$ .

- ▶ **Theorem** (Zermelo, 1913)  
In every win or lose game one of the players has a winning strategy.

# Proof of Zermelo's Theorem

**Theorem** In every win or lose game one of the players has a winning strategy.

- ▶ We can assume that the players alternate their moves.
- ▶ We can extend all the paths in the game so that all paths in  $T$  are of the same depth, say  $2k$ .
- ▶ Let  $W$  denote the sentence “player 1 wins after  $2k$  stages”. Then the formula

$$\phi_1 := \exists x_1 \forall y_1 \dots \exists x_k \forall y_k W$$

denotes “player 1 has a winning strategy” and

$$\phi_2 := \forall x_1 \exists y_1 \dots \forall x_k \exists y_k \neg W$$

denotes “player 2 has a winning strategy”.

But  $\neg\phi_1 \equiv \phi_2$ , i.e.,  $\phi_1 \vee \phi_2$  holds.