

Selfishness Level of Strategic Games

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Altruistic Games

- ▶ Given $G := (N, \{S_i\}_{i \in N}, \{p_i\}_{i \in N})$ and $\alpha \geq 0$.
- ▶ Social welfare of s :

$$SW(s) := \sum_{j=1}^n p_j(s).$$

- ▶ $G(\alpha) := (N, \{S_i\}_{i \in N}, \{r_i\}_{i \in N})$, where

$$r_i(s) := p_i(s) + \alpha SW(s).$$

- ▶ When $\alpha > 0$ the payoff of each player in $G(\alpha)$ depends on the social welfare of the players.
- ▶ $G(\alpha)$ is an altruistic version of G .

Selfishness Level (1)

- ▶ G is α -selfish if a Nash equilibrium of $G(\alpha)$ is a social optimum of $G(\alpha)$.
- ▶ Selfishness level of G :

$$\inf\{\alpha \in \mathbb{R}_+ \mid G \text{ is } \alpha\text{-selfish}\}.$$

Recall $\inf(\emptyset) = \infty$.

- ▶ Selfishness level of G is α^+ iff the selfishness level of G is $\alpha \in \mathbb{R}_+$ but G is *not* α -selfish.

Selfishness Level (2)

Intuition

Selfishness level quantifies the **minimal share** of social welfare needed to induce the players to choose a social optimum.

Three Examples (1)

Prisoner's Dilemma

	<i>C</i>	<i>D</i>
<i>C</i>	2, 2	0, 3
<i>D</i>	3, 0	1, 1

The Battle of the Sexes

	<i>F</i>	<i>B</i>
<i>F</i>	2, 1	0, 0
<i>B</i>	0, 0	1, 2

Matching Pennies

	<i>H</i>	<i>T</i>
<i>H</i>	1, -1	-1, 1
<i>T</i>	-1, 1	1, -1

Three Examples (2)

Prisoner's Dilemma: selfishness level is 1.

	<i>C</i>	<i>D</i>
<i>C</i>	2, 2	0, 3
<i>D</i>	3, 0	1, 1

	<i>C</i>	<i>D</i>
<i>C</i>	6, 6	3, 6
<i>D</i>	6, 3	3, 3

The Battle of the Sexes: selfishness level is 0.

	<i>F</i>	<i>B</i>
<i>F</i>	2, 1	0, 0
<i>B</i>	0, 0	1, 2

Matching Pennies: selfishness level is ∞ .

	<i>H</i>	<i>T</i>
<i>H</i>	1, -1	-1, 1
<i>T</i>	-1, 1	1, -1

Another Example

Game with a bad Nash equilibrium

	H	T	E
H	1, -1	-1, 1	-1, -1
T	-1, 1	1, -1	-1, -1
E	-1, -1	-1, -1	-1, -1

- ▶ The unique Nash equilibrium is (E, E) .
- ▶ The selfishness level of this game is ∞ .

Yet Another Example

Game with no Nash equilibrium

Consider G on the left and $G(1)$ on the right.

	C	D
C	2, 2	2, 0
D	3, 0	1, 1

	C	D
C	6, 6	4, 2
D	6, 3	3, 3

- ▶ G has no Nash equilibrium, while in $G(1)$ the social optimum, (C, C) , is also a Nash equilibrium.
- ▶ For $\alpha < 1$, (C, C) is also a social optimum of $G(\alpha)$ but not a Nash equilibrium.
- ▶ So the selfishness level of the game G is 1.

Invariance of Selfishness Level

Lemma Consider a game G and $\alpha \geq 0$.

- ▶ For every a , G is α -selfish iff $G + a$ is α -selfish,
- ▶ For every $a > 0$, G is α -selfish iff aG is α -selfish.

Conclusion Selfishness level is **invariant** under positive linear transformations of the payoff functions.

Selfishness Level vs Price of Stability (1)

- ▶ Recall

Price of stability = $SW(s) / SW(s')$,

where s is a social optimum and s' a Nash equilibrium with the highest social welfare.

- ▶ Note

Selfishness level of a finite game is 0 iff price of stability is 1.

Selfishness Level vs Price of Stability (2)

Theorem For every finite $\alpha > 0$ and $\beta > 1$ there is a finite game with selfishness level α and price of stability β .

Proof Consider G :

	C	D
C	1, 1	0, $\frac{2\alpha+1}{\alpha+1}$
D	$\frac{2\alpha+1}{\alpha+1}$, 0	$\frac{1}{\beta}$, $\frac{1}{\beta}$

In each $G(\gamma)$ with $\gamma \geq 0$, (C, C) is the unique **social optimum**.

Consider $G(\gamma)$ and stipulate that (C, C) is its **Nash equilibrium**. This leads to

$$1 + 2\gamma \geq (\gamma + 1) \frac{2\alpha + 1}{\alpha + 1}.$$

This is equivalent to $\gamma \geq \alpha$. So the selfishness level is α .

The price of stability is β .

Selfishness Level can be α^+

Theorem There exists a game that is 0^+ -selfish (so α -selfish for every $\alpha > 0$, but is not 0-selfish).

Proof idea

Plug the above games for each $\alpha > 0$ and fixed $\beta > 1$ in:

...	...	0	0	0	0
...	...	0	0	0	0
0	0	...	...	0	0
0	0	...	...	0	0
0	0	0	0	...	...
0	0	0	0	...	...

Alternative Definitions (1)

A: For every $\alpha \geq 0$, $G(\alpha) := (N, \{S_i\}_{i \in N}, \{r_i^\alpha\}_{i \in N})$ with

$$r_i^\alpha(s) = p_i(s) + \alpha SW(s) \quad \forall i \in N.$$

B: For every $\beta \in [0, 1]$, $G(\beta) := (N, \{S_i\}_{i \in N}, \{r_i^\beta\}_{i \in N})$ with

$$r_i^\beta(s) = (1 - \beta)p_i(s) + \frac{\beta}{n} SW(s) \quad \forall i \in N.$$

C: For every $\gamma \in [0, 1]$, $G(\gamma) := (N, \{S_i\}_{i \in N}, \{r_i^\gamma\}_{i \in N})$ with

$$r_i^\gamma(s) = (1 - \gamma)p_i(s) + \gamma SW(s) \quad \forall i \in N.$$

D: For every $\delta \in [0, 1]$, $G(\delta) := (N, \{S_i\}_{i \in N}, \{r_i^\delta\}_{i \in N})$ with

$$r_i^\delta(s) = (1 - \delta)p_i(s) + \delta(SW(s) - p_i(s)) \quad \forall i \in N.$$

Alternative Definitions (2)

Theorem

Consider $G := (N, \{S_i\}_{i \in N}, \{p_i\}_{i \in N})$ and its altruistic versions defined according to models A, B, C and D.

- (i) G is α -selfish with $\alpha \in \mathbb{R}_+$ iff G is β -selfish with $\beta = \frac{\alpha n}{1 + \alpha n} \in [0, 1]$.
- (ii) G is α -selfish with $\alpha \in \mathbb{R}_+$ iff G is γ -selfish with $\gamma = \frac{\alpha}{1 + \alpha} \in [0, 1]$.
- (iii) G is α -selfish with $\alpha \in \mathbb{R}_+$ iff G is δ -selfish with $\delta = \frac{\alpha}{1 + 2\alpha} \in [0, \frac{1}{2}]$.

Stable Social Optima

- ▶ Social optimum s **stable** if no player is better off by unilaterally deviating to another social optimum.
- ▶ That is, s is stable if for all $i \in N$ and $s'_i \in S_i$

if (s'_i, s_{-i}) is a social optimum, then $p_i(s_i, s_{-i}) \geq p_i(s'_i, s_{-i})$.

- ▶ **Notes**

- ▶ If s is a unique social optimum, then it is stable.
- ▶ Stable social optima don't need to exist:
take the Matching Pennies game.

Characterization Result

Player i 's **appeal factor** of s'_i given the social optimum s :

$$AF_i(s'_i, s) := \frac{p_i(s'_i, s_{-i}) - p_i(s_i, s_{-i})}{SW(s_i, s_{-i}) - SW(s'_i, s_{-i})}.$$

Theorem

- ▶ The selfishness level of G is finite iff a stable social optimum s exists for which $\alpha(s) := \max_{i \in N, s'_i \in U_i(s)} AF_i(s'_i, s)$ is finite, where $U_i(s) := \{s'_i \in S_i \mid p_i(s'_i, s_{-i}) > p_i(s_i, s_{-i})\}$.
- ▶ If the selfishness level of G is finite, then it equals $\min_{s \in \text{SSO}} \alpha(s)$, where SSO is the set of stable social optima.

Some Observations

- ▶ If G is finite, then its selfishness level is finite iff it has a stable social optimum.
- ▶ Selfishness level can be unbounded.

Theorem For each $f : \mathbb{N} \rightarrow \mathbb{R}_+$ there exists a class of games G_n for n players, such that the selfishness level of G_n is $f(n)$.

Prisoner's dilemma for n players

- ▶ $S_i = \{0, 1\}$,
- ▶ b : the benefit of cooperation,
 c : the cost of cooperation,
- ▶ $b > c$,
- ▶ $p_i(s) := -cs_i + b \sum_{j \neq i} s_j$.

Proposition Selfishness level is $\frac{c}{b(n-1)-c}$.

Notes

- ▶ When n increases, a smaller share of the social welfare is needed to resolve the underlying conflict.
- ▶ The same for the value b of the benefit.
- ▶ So the 'acuteness' of the dilemma diminishes with the number of players and also when the value of the benefit grows.

Public Goods Game

- ▶ n players,
- ▶ $b \in \mathbb{R}_+$: fixed budget,
- ▶ $c > 1$: a multiplier,
- ▶ $S_i = [0, b]$,
- ▶ $p_i(s) := b - s_i + \frac{c}{n} \sum_{j \in N} s_j$.

Proposition Selfishness level is $\max \left\{ 0, \frac{1 - \frac{c}{n}}{c - 1} \right\}$.

Notes

- ▶ **Free riding**: contributing 0 (it is a dominant strategy).
- ▶ For fixed c temptation to free ride increases with n .
- ▶ For fixed n temptation to free ride decreases as c increases.

Potential Games

$$G := (N, \{S_i\}_{i \in N}, \{p_i\}_{i \in N})$$

is a **generalized ordinal potential** game if for some $P : S_1 \times \dots \times S_n \rightarrow \mathbb{R}$ for all $i \in N$, $s_{-i} \in S_{-i}$ and $s_i, s'_i \in S_i$

$$p_i(s_i, s_{-i}) > p_i(s'_i, s_{-i}) \text{ implies } P(s_i, s_{-i}) > P(s'_i, s_{-i}).$$

Theorem Every finite generalized ordinal potential game has a finite selfishness level.

Proof Each social optimum with the largest potential is a stable social optimum.

Fair Cost Sharing Games (1)

Fair cost sharing game: $G = (N, E, \{S_i\}_{i \in N}, \{c_e\}_{e \in E})$,

where

- ▶ E is the set of facilities,
- ▶ $S_i \subseteq 2^E$ is the set of facility subsets available to player i ,
i.e., each $s_i \subseteq E$,
- ▶ $c_e \in \mathbb{Q}_+$ is the cost of facility $e \in E$.
- ▶ Let $x_e(s)$ be the number of players using facility e in s .
- ▶ The cost of facility $e \in E$ is evenly shared. So
$$c_i(s) := \sum_{e \in s_i} \frac{c_e}{x_e(s)}.$$
- ▶ Social cost: $SC(s) = \sum_{i=1}^n c_i(s)$.

Fair Cost Sharing Games (2)

Singleton cost sharing game: for each s_i , $|s_i| = 1$.

- ▶ $c_{\max} := \max_{e \in E} c_e$,
- ▶ $c_{\min} := \min_{e \in E} c_e$,
- ▶ $L := \max_{i \in N, s_i \in S_i} |s_i|$
(maximum number of facilities a player can choose).

Proposition Selfishness level of

- ▶ a singleton cost sharing game is $\leq \max\{0, \frac{1}{2} \frac{c_{\max}}{c_{\min}} - 1\}$. The bound is tight.
- ▶ a fair cost sharing game with non-negative integer costs is $\leq \max\{0, \frac{1}{2} L c_{\max} - 1\}$. The bound is tight.

Congestion Games

Congestion game: $G = (N, E, \{S_i\}_{i \in N}, \{d_e\}_{e \in E})$,

where

- ▶ E is a finite set of facilities,
- ▶ $S_i \subseteq 2^E$ is the set of facility subsets available to player i ,
- ▶ $d_e \in \mathbb{N}$ is the delay function for facility $e \in E$.
- ▶ Let $x_e(s)$ be the number of players using facility e in s .
- ▶ The goal of a player is to minimize his individual cost $c_i(s) := \sum_{e \in s_i} d_e(x_e(s))$.
- ▶ Social cost:
 $SC(s) = \sum_{i=1}^n c_i(s)$.

Linear Congestion Games

Linear congestion game: each delay function is of the form

$d_e(x) = a_e x + b_e$, where $a_e, b_e \in \mathbb{R}_+$.

- ▶ $\Delta_{\max} := \max_{e \in E} (a_e + b_e)$,
- ▶ $\Delta_{\min} := \min_{e \in E} (a_e + b_e)$,
- ▶ $L := \max_{i \in N, s_i \in S_i} |s_i|$
(maximum number of facilities a player can choose).

Proposition Selfishness level of

- ▶ a linear congestion game with non-negative integer coefficients is $\leq \max\{0, \frac{1}{2}(L\Delta_{\max} - \Delta_{\min} - 1)\}$. This bound is tight.

Cournot Competition (1)

- ▶ One infinitely divisible product (oil),
- ▶ n companies decide **simultaneously** how much to produce,
- ▶ price is decreasing in total output.

Each $S_i = \mathbb{R}_+$,

$$p_i(s) := s_i \left(a - b \sum_{j=1}^n s_j \right) - cs_i$$

for some a, b, c , where $a > c$ and $b > 0$.

The **price of the product**: $a - b \sum_{j=1}^n s_j$.

The **production cost**: cs_i .

Cournot Competition (2)

- ▶ $p_i(s) := s_i \left(a - b \sum_{j=1}^n s_j \right) - cs_i$
- ▶ Unique Nash equilibrium:
 s , with each $s_i = \frac{a-c}{b(n+1)}$.
 $SW(s) = \frac{(a-c)^2}{b} \cdot \frac{n}{(n+1)^2}$.
- ▶ Social optimum, when $\sum_{j=1}^n s_j = \frac{a-c}{2b}$.
 $SW(s) = \frac{(a-c)^2}{4b}$.
- ▶ **Note** Price of stability converges to ∞ .

Proposition For each $n > 1$ the selfishness level is ∞ .

Tragedy of the Commons (1)

- ▶ Contiguous common resource (e.g. shared bandwidth),
- ▶ Each $S_i = [0, 1]$,
- ▶ s_i : chosen fraction of the common resource
- ▶ payoff function:

$$p_i(s) := \begin{cases} s_i(1 - \sum_{j=1}^n s_j) & \text{if } \sum_{j=1}^n s_j \leq 1 \\ 0 & \text{otherwise} \end{cases}$$

- ▶ **Intuition**: the payoff degrades when the resource is overused.

Tragedy of the Commons (2)

- ▶ $p_i(s) := \begin{cases} s_i(1 - \sum_{j=1}^n s_j) & \text{if } \sum_{j=1}^n s_j \leq 1 \\ 0 & \text{otherwise} \end{cases}$
- ▶ Best Nash equilibrium:
 s , with each $s_i = \frac{1}{n+1}$.
 $SW(s) = \frac{n}{(n+1)^2}$.
- ▶ Social optimum, when $\sum_{j=1}^n s_j = \frac{1}{2}$.
 $SW(s) = \frac{1}{4}$.
- ▶ **Note** Price of stability converges to ∞ .

Proposition For each $n > 1$ the selfishness level is ∞ .

Bertrand Competition

- ▶ One product for sale.
- ▶ 2 companies **simultaneously** select their prices.
- ▶ The product is sold by the company that chose a lower price.

Each $S_i = [c, \frac{a}{b})$, where $c < \frac{a}{b}$.

(So $s_i - c \geq 0$ and $a - bs_i > 0$ for $s_i \in S_i$.)

$$p_i(s_i, s_{3-i}) := \begin{cases} (s_i - c)(a - bs_i) & \text{if } c < s_i < s_{3-i} \\ \frac{1}{2}(s_i - c)(a - bs_i) & \text{if } c < s_i = s_{3-i} \\ 0 & \text{otherwise.} \end{cases}$$

The **demand for the product**: $a - bs_i$.

The **marginal production cost**: c .

Proposition The selfishness level is ∞ .

Mixed Nash Equilibria

- ▶ Suppose now:
 G is α -selfish if a **mixed** Nash equilibrium of $G(\alpha)$ is a social optimum.
- ▶ Define selfishness level in mixed strategies as before.
- ▶ Then the selfishness level of the Matching Pennies game is 0.
- ▶ A finite selfishness level can decrease when we use mixed Nash equilibria.

Mixed Nash Equilibria, ctd

Example

	<i>H</i>	<i>T</i>	<i>C</i>	<i>D</i>
<i>H</i>	3,1	1,3	0,0	0,0
<i>T</i>	1,3	3,1	0,0	0,0
<i>C</i>	0,0	0,0	2,2	0,3
<i>D</i>	0,0	0,0	3,0	1,1

- ▶ This game has a unique stable social optimum, (C, C) , and a unique pure Nash equilibrium, (D, D) .
- ▶ Its selfishness level is 1.
- ▶ $(\frac{1}{2}H + \frac{1}{2}T, \frac{1}{2}H + \frac{1}{2}T)$ is both a mixed Nash equilibrium and a social optimum in mixed strategies.
- ▶ So the selfishness level in mixed strategies is 0.

Some Quotations

- ▶ The intelligent way to be selfish is to work for the welfare of others.

Microeconomics: Behavior, Institutions, and Evolution, S. Bowles '04.

- ▶ An excellent way to promote cooperation in a society is to teach people to care about the welfare of others.

The Evolution of Cooperation, R. Axelrod, '84.

Reference

- ▶ K.R. Apt, Guido Schäfer, *Selfishness Level of Strategic Games*, Journal of AI Research (JAIR) 49, pp. 207-240 (2014).